

**NORTH ST LOUIS SWCD**  
**Profit & Loss Budget vs. Actual**  
 January through November 2021

**DRAFT BUDGET 2022**

	Jan - Nov 2021	2021 Budget	2022 Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>County Funds</b>			
General Services	51,618.55	60,000.00	60,000.00
<b>Total County Funds</b>	51,618.55	60,000.00	60,000.00
<b>County Funds - State Pass Thru</b>			
AIS	315,436.48	325,000.00	450,000.00
NRBG	7,444.73	9,000.00	9,000.00
WCA	9,003.00	9,003.00	9,003.00
<b>Total County Funds - State Pass Thru</b>	331,884.21	343,003.00	468,003.00
<b>District Funds</b>			
Forest Stewardship Plans	785.00	1,200.00	5,000.00
Total Tree Sale	29,351.91	29,352.00	30,000.00
District Funds - Other (WICOLA)	3,655.37	3,655.00	3,700.00
<b>Total District Funds</b>	33,792.28	34,207.00	38,700.00
<b>Federal Funds</b>			
18 USDA NRCS Forestry	102,653.31	145,000.00	145,000.00
<b>Total Federal Funds</b>	102,653.31	145,000.00	145,000.00
<b>Local Government Funds</b>			
19 MPCA WRAPS LFR (Kooch)	18,825.52	25,000.00	
20 1W1P Planning SLR (South)	0.00	500.00	
AIS - (Lake)	24,585.43	24,585.00	25,000.00
<b>Total Local Government Funds</b>	43,410.95	50,085.00	25,000.00
<b>Miscellaneous Revenues</b>			
Interest Earnings	1.82	2.00	
MCIT Dividend Revenue	1,955.00	1,955.00	
Miscellaneous Revenues - Other	141.86	143.00	100.00
<b>Total Miscellaneous Revenues</b>	2,098.68	2,100.00	100.00
<b>Other Funds</b>			
20 We are Water	4,076.98	4,077.00	0.00
<b>Total Other Funds</b>	4,076.98	4,077.00	0.00
<b>Overhead Billed to Grantors</b>			
Mileage Billed to Grantors	24,837.68	28,000.00	30,000.00
<b>Total Overhead Billed to Grantors</b>	24,837.68	28,000.00	30,000.00
<b>State Funds</b>			
18 DNR CPL Orr Trout II	5,410.96	5,411.00	0.00
19 BWSR Buffer Law	1,565.38	1,565.00	0.00
19 BWSR Capacity	78,068.09	78,000.00	0.00
19 MPCA SWAG SLR	417.67	418.00	0.00
19 MPCA WRAPS SLR	3,774.94	8,000.00	0.00
20 BWSR Buffer Law	5,000.00	5,000.00	0.00

20 BWSR Capacity	34,204.32	45,000.00	105,000.00
20 BWSR Cost Share	0.00	0.00	7,419.00
20 DNR CPL Orr Trout Stream III	0.00	42,110.00	0.00
21 BWSR Buffer Law	332.56	0.00	3,500.00
21 BWSR Conservation Delivery	18,789.00	18,789.00	0.00
21 DNR CBSM AIS BAIT	2,659.43	5,000.00	0.00
21 MPCA PP RRH/VR	26,556.94	26,557.00	0.00
21 BWSR Capacity			100,000.00
22 BWSR Conservation Delivery		0.00	18,789.00
21 BWSR Cost Share		0.00	8,550.00
22 BWSR Cost Share		0.00	8,550.00
22 BWSR Performance Review			7,550.00
DNR Groundwater	930.00	930.00	1,200.00
<b>Total State Funds</b>	<b>177,709.29</b>	<b>236,780.00</b>	<b>260,558.00</b>
<b>Total Income</b>	<b>772,081.93</b>	<b>903,252.00</b>	<b>1,027,361.00</b>
<b>Gross Profit</b>	<b>772,081.93</b>	<b>903,252.00</b>	<b>1,027,361.00</b>
<b>Expense</b>			
Advertising Promo & Marketing	8,670.48	9,000.00	9,000.00
Audit	2,800.00	2,800.00	3,000.00
Bookkeeping & Admin Services	1,192.50	1,400.00	500.00
Education (non-employee/superv)	1,444.12	2,000.00	2,000.00
Employee Training & Development	1,567.84	1,800.00	3,000.00
Insurance	10,424.80	8,470.00	10,000.00
Memberships and Dues	360.00	4,000.00	4,000.00
Total Office Overhead	10,169.02	12,000.00	11,000.00
Total Payroll and Personnel Expenses	376,565.01	423,800.00	495,092.88
<b>Project Expenses*</b>			
Total AIS	229,462.93	238,000.00	240,000.00
Tree Stock & Chemicals	19,689.74	19,690.00	13,500.00
<b>Total Project Expenses*</b>	<b>249,152.67</b>	<b>257,690.00</b>	<b>253,500.00</b>
Rent	19,096.00	21,000.00	21,000.00
Total State Cost Share Program	0.00	0.00	19,615.00
<b>Subcontracted Work</b>			
18 DNR CPL Orr Trout Stream	5,360.00	5,360.00	0.00
Total 18 USDA NRCS CCG AFP	29,023.88	34,000.00	25,000.00
PRAP Facilitator plus mileage/expenses	0.00	0.00	15,100.00
Subcontracted Work - Other	0.00	39,742.00	73,742.00
<b>Total Subcontracted Work</b>	<b>34,383.88</b>	<b>79,102.00</b>	<b>113,842.00</b>
Supervisor Expenses	1,826.85	2,500.00	2,500.00
Supervisor Per Diem	4,275.00	8,500.00	7,500.00
Total Supplies	8,986.66	11,000.00	16,500.00
Suspense Expense	450.07	0.00	0.00
Taxes Licenses Fees	377.98	400.00	500.00
Total Travel	28,737.07	33,236.00	33,236.00
Total Vehicle	17,644.00	18,500.00	17,000.00
<b>Total Expense</b>	<b>778,123.95</b>	<b>897,198.00</b>	<b>1,022,785.88</b>

<b>Net Ordinary Income</b>	-6,042.02	6,054.00	4,575.12
<b>Net Other Income</b>	0.00	0.00	0.00
<b>Net Income</b>	<b>-6,042.02</b>	<b>6,054.00</b>	<b>4,575.12</b>