

2020 BUDGET		TOTAL
REVENUES		\$1,194,518
EXPENSES		
Advertising Promo & Marketing		\$42,750
Audit & Year End Financials		\$3,000
Bookkeeping Services		\$2,000
Capital - Vehicle		\$0
Education		\$2,000
Employee Training & Development		\$5,000
Insurance - Prop, Liab, Work Com		\$5,000
Memberships & Dues		\$4,350
Office Overhead		\$15,000
Project Expenses:		
AIS Inspectors		\$272,200
AIS Private Launch Payments		\$20,300
Buffer (return funds)		\$0
Cost Share LandOcc Payments		\$29,683
Cost Share NLMP		\$10,000
Tree Stock & Chemicals		\$12,152
Rent		\$20,825
Subcontracted Work		\$129,020
Supervisor Expenses		\$5,000
Supervisor Per Diem		\$7,500
Supplies & Equipment		
Field		\$31,500
Office		\$3,000
Taxes, Licenses & Fees		\$2,500
Travel - hotels, meals, mileage		\$44,431
Vehicles & Decon Units		
Fuel		\$8,000
Insurance		\$1,400
Repairs & Maintenance		\$5,000
Expenses Subtotal		\$681,611
Personnel includes wage, taxes, ret		
Administrative Support		
AIS Program Coordinator		
Community Conservationist		
District Administrator		
Regional Farm Bill Forester		
Resource Conservationist		\$467,098
Personnel Subtotal		\$420,916
Total Expenses		\$1,102,527
Net Income/Loss		\$91,990